

# **BUSINESS DEVELOPMENT DIVISION**

## **RELATIONSHIP MANAGER, SALES / MARKETING PERSONNEL & MARKETING SUPPORT**

### **Responsibilities:**

- Develop new business opportunities and activities in the targeted market.
- Achieve given sales target as well as prepare and present proposals, reports and sales forecasts in a timely manner.
- Support existing clients and business partners' activities.
- To compile market information relating to new products and to assist in the development of new products to meet and anticipate the needs and demands of clients.

### **Requirements:**

- Degrees in Accounting, Finance, Marketing, Business Studies or related disciplines are encouraged to apply.
- Minimum 2 years working experience in related fields for Executive and 5 years same experience for managerial position. Bank branch managers or managers with wide clients' network and relationship are encouraged to apply.
- Candidate is required to possess CMSRL license.
- Sales-driven, results-oriented, self-motivated, dynamic and aggressive with proven sales results and ability to meet targets.